English Media Exposés



Upali (Malaysia) has bega pur-chased by a Londous-based Coco-reveiller on the Corner destribed Coco-cine, thowar Nahappine at slay 2 525,000 stelling. The British orea de-tains a law of the Corner destribed the con-paration managine. The British Duyer menu praga managine and British Duyer in para-phine of industribution of the Corner of the Cor

MIXING POLITICS AND BUSINESS



Lanka's most flamboyant and controversial businessman.

MALAYSIAN BUSINESS - December 1981

Upali: Mr Kandos and more



INSIGHT - May 1981other world

tions remains Upali Malaysia. Wijewardene has partially opened the books of his Malaysian holdings. This current fiscal year, Upali Malaysia (which does not include the original Malaysian plantation holdings but has many of the same directors), is anticipating a US\$1.9m (at M\$2.30 to US\$1) profit on sales of US\$1.815m. This 15% sales increase over last year seems modest, especially as the total only just matches the record figures of 1978-79. But this is only part of the story. Sales of Kandos chocolates — eight years after they were introduced to years after they were introduced to the market - continue to show



Sweet success?

Approximate sales and profits of Upali Malaysia, US\$m*

| Year | Sales | Profits |
|----------------------|---------|---------|
| 1977-78 | 12.0 | 1.2 |
| 1978-79 | 16.2 | 1.4 |
| 1979-80 | 12.9 | -1.9 |
| 1980-81 | 14.2 | 0.2 |
| 1981-82 [†] | 14-14.5 | 2.0 |

Notes: *Converted at M\$2.10 to US\$1.
†Estimate, Years ending March



Upuli's flag in Malaysia





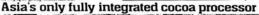


298 Nihal Sri Ameresekere

THE ISLAND - Friday, 13th February, 1998 How his dream came true

By Lakmani R. Welgama Chairperson

Although he intimated the idea of a new paper to those who were close to him, he received little encouragement from them. Many suggested to him that he abandon the idea because of the prevailing political situation.







Sweet successes: Kandos chocolates and KanVita chocolate



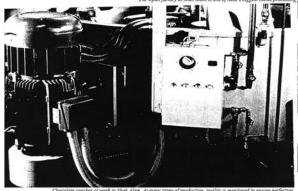


The chocolate coated world of

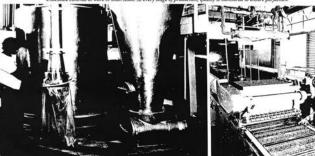
Upali Malaysia







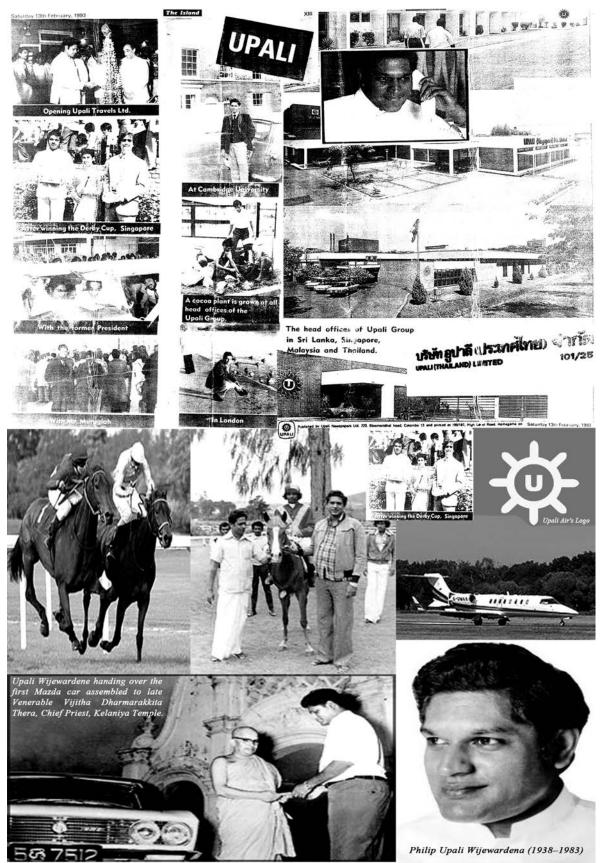




nsure the quality in every Upali product



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